



Town of Barnstable
Marine and Environmental Affairs Department
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Animal Control 508-790-6274
 Harbormaster 508-790-6273
 Marinas 508-790-6273
 Moorings 508-790-6273

Natural Resources 508-790-6272
 Sandy Neck 508-790-6272
 Sandy Neck Gatehouse 508-362-8300

PROPOSED MARINA ENTERPRISE ACCOUNT FEES
Effective January 1, 2026
Harbormaster Division, Marina Enterprise

In-Season : May 1 – Oct 31
 Off-Season : Nov 1 – April 30

Barnstable Harbor – Bismore Park Marina – Gateway Marina – Prince Cove Marina

Slip Contract:

	<u>Resident/ft./In-Season.</u>		<u>Non-Resident/ft./In-Season.</u>
<u>Barnstable:</u>			
<u>Slip</u>	1-34 \$175.00	27 ft. Minimum	\$205.00
	\$180.00		\$210.00
	35-53 \$135.00	21 ft. Minimum	\$165.00
	\$140.00		\$170.00
	54-70 \$110.00	16 ft. Minimum	\$140.00
	\$115.00		\$145.00
	Sm.c \$900.00	Flat Fee	\$1,100.00
	\$1000.00		\$1,200.00
<u>Bismore:</u>			
	\$190.00	30 ft. Minimum	\$220.00
<u>Gateway:</u>			
	\$135.00	21 ft. Minimum	\$160.00
	\$140.00		\$170.00
<u>Prince Cove:</u>			
	\$180.00	20 ft. Minimum	\$210.00
		(no min-5 Bulkhead slips)	

Transient Dockage:

In Season: (May 1 – Oct 31)

Recreational \$3.25/ft./day
~~\$3.50/ft/day~~
 Commercial \$1.75/ft./day

Off Season: (Nov 1 – April 30)

Recreational \$9.00/ft./month
 Commercial \$8.00/ft./month

*Discounted shoulder season rates may apply per Harbormaster

Electrical Usage:

Daily: \$10.00 30 Amp

\$15.00 50 Amp

In-Season \$600.00 30 Amp \$825.00 50 Amp

Off-Season \$650.00 30 Amp \$875.00 50 Amp

Offload: \$40.00 per use \$700.00 Calendar Year

Commercial usage is offshore fishermen/etc. and is determined by Harbormaster.

A \$200 non-refundable deposit will be required by all slip renewal applicants to maintain eligibility for consideration of a slip agreement for the upcoming season. Deposits shall be due between January 1 to January 31. Please refer to the Marina regulations for per ft charge.

*Discounted Shoulder Transient Rates: Shoulder season May 1 – May 15 and Sept 15 – Oct 31 may have decreased rates as the discretion of the Harbormaster. Communicated by an Offseason Rate Sheet available online or at the Dockmasters office.

Justification: Marina debt is projected to increase due to Capital Improvement costs. The final projected debt service payments will be based upon approved projects. Funding will be provided from the budget and cash reserves used. Grant funded may also be awarded but not guaranteed.

FY25 revenue came in around \$1,083,399.49. With a surplus of approximately \$200,000.00 compared to budgeted expenses. This surplus helps increase cash reserves and offset costs associated with long-term debt payments. However, it's not guaranteed and is somewhat based on usage.

The phased approach to increasing fees was set for three years and started last year (Calendar Year 2025). This is year two of the three-year phased approach. Projected average increase for slip contract costs (user) across the board will be approximately \$100.00 per slip contract. The increase in revenue is projected around \$10,000 for slip revenue. Transient dockage revenue increase depends on usage and has been level even with the \$.25 cent increase from last year.

This proposed fee increase request was supported by the Waterways Committee.

Decreases in operating budget may need to occur to offset costs in the future even with this additional revenue. Future fees will need to be looked at outside of the three-year phased approach to efficiently run marinas and facilities.

It's important to note that costs continue to rise and facilities continue to age. We charge far less than private marinas, however, our costs to maintain and repair/improve are the same as other waterfront facilities (private marinas).